

Yealink Delivers Efficiency to Russia's Largest Transportation Company



Upgraded and Efficient Communication in Need

As Russia's largest private oil transportation company, Transoil has an extensive network with over 20 offices and branches across the nation. An organization of this size, a wide amount of internal and external communication is needed, from daily meetings to critical collaboration. Easy and efficient communication among different branches throughout the nation plays a crucial role in daily operation.

Transoil has already deployed 800 Avaya phones during the past 10 years, and it wants to introduce video conferencing to the company. Therefore, compatibility with the company's current Avaya system is a must.

Transoil asks for two-way communication from Avaya phone system to YMS and vice versa. However, since the system is very old, and there is no Avaya support in Russia due to sanction, compatibility test is a big challenge.

Moreover, switching from audio to video, Transoil has high demands for rich meeting features like advanced meeting control. Also the scalability of upgrading to big quantity infrastructure in future is crucially important.

About Transoil

Established in 2003 in Saint-Petersburg, Transoil is the largest private rail operator of rolling stock and has the largest market share in the segment of rail transport of oil and oil products in Russia. The total volume of transported goods exceeds 570 million tons.

Industry: Transportation

Website: www.transoil.com

Country: Russia

Featured Yealink Products

- Yealink Meeting Server(YMS): 30 ports
- Video conferencing endpoints: 5
- Video Phone T49G: 25
- First stage implementation on Sep. 2017, project scaling is planned.

Yealink Solution Highlights



- Seamless compatibility with Avaya system.
- Full range of endpoints including VC room system, desktop video phone, PC desktop software, Mobile APP, and rich functions such as WebRTC. With Yealink video conferencing system, customer can easily join meeting through any device from internal and external network.
- Powerful YMS infrastructure, Transoil is a large business entity and is switching from audio to video gradually. YMS has good meeting features and compatibility with Transoil's current system. Also YMS can support 10,000 users' registration, ensuring better communication for the next decade.

Transoil's Supporting Quote

With Yealink's solution, we can gather all our divisions in a single video conferencing room to discuss our common problems and efficiently manage our company.

Petrenko Konstantin Leonidovich
Director, IT Department