Yealink Zoom Phone battle Card

Top 1 global market share by SIP desktop phone unit shipment for 4 consecutive years (Frost & Sullivan)

Full-range Yealink solutions, for best Zoom Phone experiences!

Yealink Phone Competitive Advantages

Zoom Phone Appliances

Core advantages
- Wide range of scenarios, from basic to premium
- The best audio & video experience (HD audio; Yealink noise proof technology)
- Reliable performance, cost saving benefits
- Premium design (wireless Bluetooth handset; HDMI output)

User-friendly design
- Physical buttons
- Easy deployment
- Better UI display
- More personalization options

Zoom Phone

Core advantages
- Full-range portfolio, legendary audio quality
- Reliable performance, cost saving benefits
- Quick optimization to support Zoom latest features

Exclusive features
- P2P-media optimization
- Privacy mode
- BMW SLG
- Conference Barge in

Zoom Phone Solutions

	Entry-Level	Mid-Level	High-Level

Zoom phone Appliances

MP54 Ⓗ   MP56 Ⓗ   MP58/WH   VP59 Ⓗ

T5 Series
(Built-in Wi-Fi&BT)

T53/W   T54W Ⓗ   T57W   T58W Ⓗ

Ⓗ HaaS Program

T3&T4 Series

T31G/P   T33G Ⓗ   T43U   T46U Ⓗ

- All support ZTP
- All support YMCS for Zoom

(Yealink Management Cloud Service)

zoom Certified

DECT / Conference Phones

W76P (W70B+W56H) Ⓗ   W56H Ⓗ   W59R   CP930W   CP965 Ⓗ   CP925

Unified Communication Solution

Meet the needs of various commercial spaces

Team Collaboration
Easy remote conferencing

CP965   CP930W

Common Areas
Affordable for basic needs

T3 Series

Front Desk
Professional reception service

T54W   T46U

Public Office Space
Superb HD call quality
Best in class GUI design

T4U Series

Executive
Easy collaboration for personal desktop

T58W with camera   VP59

HD Voice	Cost-effective

T3 Series
Basic Level Business IP Phone

Rich Features	Gigabit

T4 Series
Ultra-elegant Business IP Phone

Collaboration	Android OS

T5 Series
Smart Business IP Phone

Broad Compatibility	Intuitive

Conference Phone
Easy HD Audio Conferencing

Main Stream Series Yealink vs Poly

Model	T33G	VVX250	T43U	T53/53W	VVX350	T46U	VVX450	T54W
MSRP	$109	$179	$179	$189/219	$239	$239	$279	$279
HaaS	$3.99/month	$5.99/month	-	-	$6.99/month	$6.99/month	$7.99/month	$7.99/month
Screen	2.4" 320x240-pixel	2.8" 320x240-pixel color	3.7'' 360x160-pixel monochrome	3.7'' 360x160-pixel monochrome adjustable	3.5" 320x 240-pixel color	4.3" 480x272-pixel	4.3" 480x272-pixel color	4.3" 480x272-pixel adjustable
Line keys (Programable keys)	4(9)	4(4)	8(21)	8(21)	10	10(27)	12	10(27)
Local-Conf	5-way	3-way	5-way	5-way	3-way	10-way	3-way	10-way
Bluetooth	N	N	Via dongle	T53: Via dongle / T53W: Built-in	N	Via dongle	N	Built-in
Wi-Fi	N	N	Via dongle		Via dongle	Via dongle	Via dongle	Built-in
USB Port	N	1	2	1	2	2	2	1
Side card	N	N	EXP43 (MSRP $99)	EXP50 (MERP $100)	N	EXP43(MSRP $99)	EM50 (MSRP $200)	EXP50 (MERP $100)
DECT Mode				✔				✔
Noise Reduction	Smart Noise Filtering	Acoustic Fence	Smart Noise Filtering / Acoustic Shield	Smart Noise Filtering / Acoustic Shield	Acoustic Fence	Smart Noise Filtering / Acoustic Shield	Acoustic Fence	Smart Noise Filtering / Acoustic Shield
Ethernet Pot	Dual-port Gigabit Ethernet							

MP Series – ZP Appliance vs Poly

Model	MP54	MP56	MP58	MP58-WH	VP59	CCX600 camera	CCX700
MSRP	$279	$339	$429	$509	$799	$784	$699
HaaS	$7.99	$9.99	Coming soon	Coming soon	$40	$50	$45
LCD	4 inch (480 x 800)	7 inch (800x480)	7 inch (1024 x 600)	7 inch (1024 x 600)	8 inch (1280 x 800)	7 inch (1024 x 600)	7 inch (1024 x 600)
Touch	✔	✔	✔	✔	✔	✔	✔
Adjustable Screen			✔	✔	✔		
Android	9.0	9.0	9.0	9.0	9.0	9	9
USB Ports	1	1	2	2	2	2	2
Bluetooth	Via dongle	✔	✔	✔	✔	✔	
Wi-Fi	Via dongle	✔	✔	✔	✔	✔	
Video				Coming soon	✔	✔	✔
Wireless Handset				✔			