

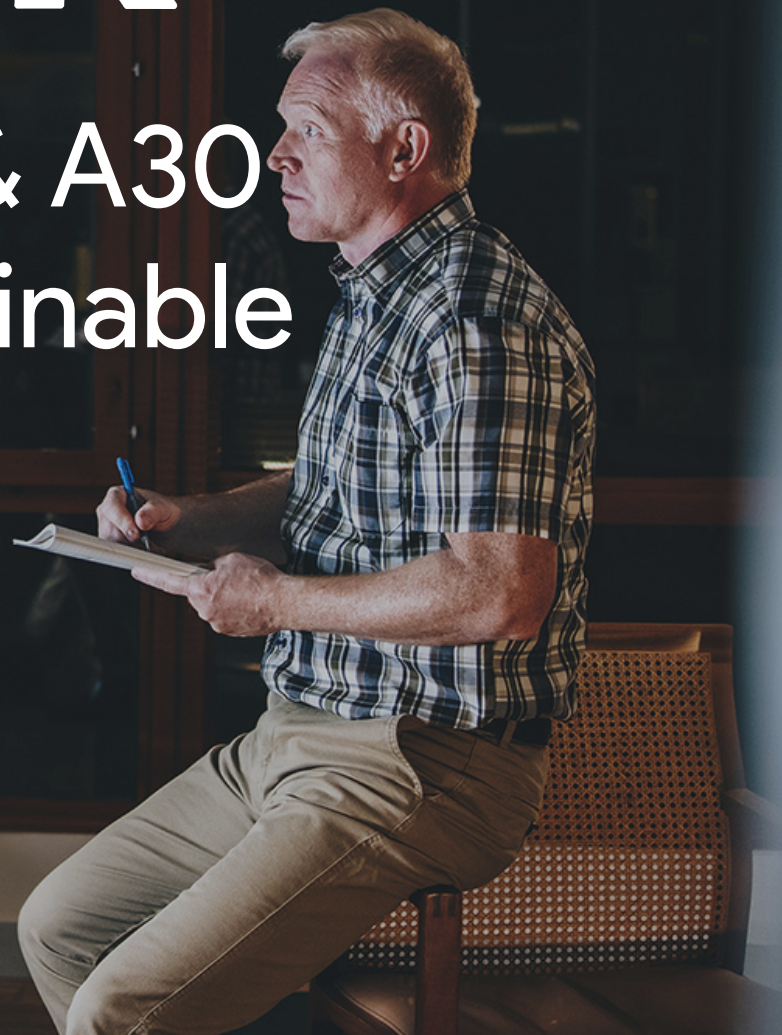
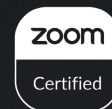
Yealink

MEETINGBAR A20 & A30

Simple, Smart, Sustainable

BATTLE CARD

 Certified for
Microsoft Teams



						
Module	Features	Yealink A20	Yealink A30	Poly X30	Poly X50	Poly X70
Product Positioning		Huddle & Small Room	Medium Room	Huddle Room	Small Room	Medium Room
		Up to 7 people	Up to 11 people	2-5 people	Up to 7 people	Up to 11 people
Touch console	Screen Size	8-inch touch console	8-inch touch console	8-inch touch console	8-inch touch console	8-inch touch console
	Adjustable	Adjustable angle: 28°~50°	Adjustable angle: 28°~50°	X	X	X
	Motion Sensor	√	√	X	X	X
Chipset		Qualcomm SDM845	Qualcomm SDM845	Qualcomm SDM835	Qualcomm SDM835	Qualcomm SDM835
Operaing System		Android 9 （10 in June）	Android 9 （10 in June）	Android 8	Android 8	Android 8
WiFi		√	√	√	√	√
Bluetooth		√	√	√	√	√
Camera	Resolution	20MP	Camera1:8MP Camera2:8MP	8MP	8MP	Camera1:20MP Camera2:20MP
	FoV	133° FoV	Camera1: 90° Camera2:120°	120° FoV	120° FoV	Camera1: 70° Camera2:120°
	Optical Zoom	×	Camera1: 3.5x optical PTZ	×	×	×
	Digital Zoom	8X digit zoom	Camera1: 3Xdigit zoom Camera2:4X digit zoom	4X digit zoom	5X digit zoom	7.3X digit zoom
Camera AI Features	Auto framing	√	√	√	√	√
	Speaker tracking	√	√	√	√	√
	Multi-focus Framing	√	√	X	X	X
	Picture in Picture	√	√	X	X	X
Camera Privacy Cover		Electric Auto Cover	Electric Auto Cover	Manual	Manual	Manual
Microphone	Built-in Mic	8 MEMS microphone array	8 MEMS microphone array	4 MEMS microphone array	3x MEMS microphones, plus 2x 2nd order microphones	3x MEMS microphones, plus 2x 2nd order microphones
	External/Extended Mic	√	√	√	√	√
Speaker	Built-in Speaker	1	2	1	2	2
Content Sharing	Wired Content Sharing	HDMI + USB-C	HDMI + USB-C	HDMI	HDMI	HDMI
	Wireless Content Sharing	√(Yealink WPP20)	√(Yealink WPP20)	X	X	X
BYOD	Wired BYOD	Wired BYOD, 1 single cable are required(Yealink VCH51)	Wired BYOD, 1 single cable are required(Yealink VCH51)	Wired BYOD, extra 2 wire cables are required	Wired BYOD, extra 2 wire cables are required	Wired BYOD, extra 2 wire cables are required
	Wireless BYOD	√(support in June)	√(support in June)	X	X	X
List Price		\$1999	\$2999	\$2,200	\$3500	\$7000

							
Module	Features	Yealink A20	Yealink A30	Logitech Rally Bar Mini	Logitech Rally Bar	Neat Bar	Neat Bar Pro
Product Positioning		Huddle & Small Room	Medium Room	Huddle & Small Room	Medium Room	Huddle & Small Room	Medium Room
		Up to 7 people	Up to 11 people	Up to 7 people	Up to 11 people	Up to 7 people	Up to 11 people
Touch console	Screen Size	8-inch touch console	8-inch touch console	10.1-inch touch console	10.1-inch touch console	8-inch touch console	8-inch touch console
	Adjustable	Adjustable angle: 28°~50°	Adjustable angle: 28°~50°	X	X	X	X
	Motion Sensor	√	√	√	√	X	√
Chipset		Qualcomm SDM845	Qualcomm SDM845	Qualcomm SDM845	Qualcomm SDM845		
Operaing System		Android 9 （10 in June）	Android 9 （10 in June）	Android 10	Android 10	Android 10	Android 10
WiFi		√	√	√	√	√	√
Bluetooth		√	√	√	√	√	√
Camera	Resolution	20MP	Camera1:8MP Camera2:8MP	8MP	8MP	12MP	Camera 1: 50 MP Camera 2: 50 MP
	FoV	133° FoV	Camera1: 90° Camera2:120°	120° FoV	90° FoV	120°	Camera 1: 113° HFoV Camera 2: 70° HFoV
	Optical Zoom	×	Camera1: 3.5x optical PTZ	×	4 x optical PTZ	X	
	Digital Zoom	8X digit zoom	Camera1: 3Xdigit zoom Camera2:4X digit zoom	4X digit zoom	3X digit zoom	4x digital	Camera 1: 16× hybrid zoom
Camera AI Features	Auto framing	√	√	√	√	√	√
	Speaker tracking	√	√	√	√	X	X
	Multi-focus Framing	√	√	X	X	√	√
	Picture in Picture	√	√	X	X	√	√
Camera Privacy Cover		Electric Auto Cover	Electric Auto Cover	Manual	Manual	X	X
Microphone	Built-in Mic	8 MEMS microphone array	8 MEMS microphone array	Built-in 6 beamforming microphones	Built-in 6 beamforming microphones	3 sensor mics 5 angle microphones	4 tracking mics 16 microphones beamforming arrays
	External/Extended Mic	√	√	√	√	X	X
Speaker	Built-in Speaker	1	2	3	2	1	3
Content Sharing	Wired Content Sharing	HDMI + USB-C	HDMI + USB-C	HDMI	HDMI	HDMI	HDMI
	Wireless Content Sharing	√(Yealink WPP20)	√(Yealink WPP20)	X	X	X	X
BYOD	Wired BYOD	Wired BYOD, 1 single cable are required(Yealink VCH51)	Wired BYOD, 1 single cable are required(Yealink VCH51)	Wired BYOD, extra 2 wire cables are required	Wired BYOD, extra 2 wire cables are required	X	X
	Wireless BYOD	√(support in June)	√(support in June)	X	X	X	X
List Price		\$1999	\$2999	\$3999	\$4999	\$3,900	\$6,000

Yealink A20 & A30 - Promotion

Limited Time Offer



04/01/2022 - 08/31/2022

Certified for

Microsoft Teams

zoom

Certified



Small and huddle rooms
(up to 7 people)



Medium rooms
(up to 11 people)

- **Option 1:** Get instant **\$200** off for each A20 MeetingBar with Touch Panel, get instant **\$250** off for each A30 MeetingBar with Touch Panel
- **Option 2:** enjoy **\$100** off for A20 or **\$150** off for A30, and get one **VCH51 for Free**
- Gain additional **\$100(\$150)/pcs** rebate once purchasing ≥ 30 pcs A20&A30 devices before August 31st. Contact to reserve your benefit.