

CUSTOMER STORY:

IMPROVE HYBRID WORKING EFFICIENCY WITH YEALINK



 **Customer:**
Tony's Chocolonely

 **Organization Size:**
Medium (50-999)

 **Country:**
Netherlands

 **Industry:**
Food

 **Products:**
A30
MVC940

About Tony's Chocolonely

Tony's Chocolonely is a Dutch confectionery company founded in 2005, that produces and sells chocolate. It is one of the country's largest chocolate manufacturers.

Situation

When the office was just able to reopen after Corona, hybrid working was introduced, and the need for more and better video conferencing facilities arose at Tony's Chocolonely.

Challenges

- Concerns about work efficiency when first adopting hybrid working mode
- The need of appropriate solution for their different spaces

Solutions

Yealink delivers both Android and Windows-based solutions to fit every meeting space. Our simplified and holistic solution provides users with a consistent and native Teams meeting experience.



A30



MVC940

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One CAT5e Cable Technology



Wireless Content Sharing



Premium Video&Voice Quality



Remote Device Management



Complete Video&Audio Solution

Results & Benefits



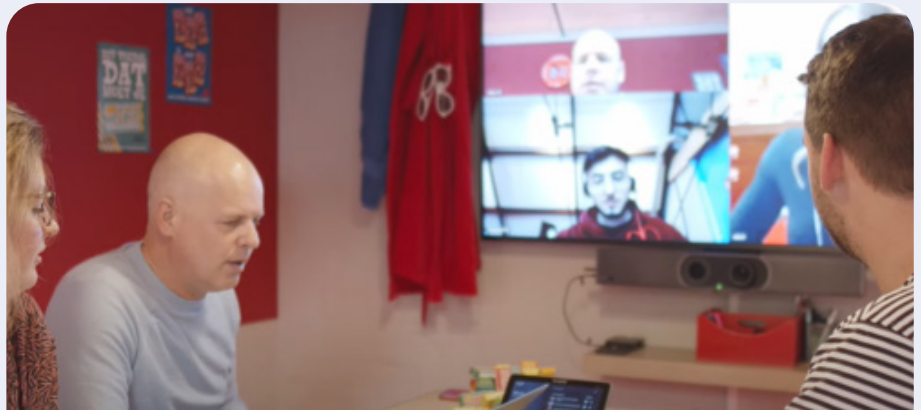
“ We use Teams Rooms with Yealink hardware. Very useful! Yealink is really the forerunner in Android + Teams! ”

Tom van Straaten

IT systems & cloud engineer at Tony's Chocolonely

Simple and Smart Solution for Meeting Rooms

Yealink MeetingBar A30, designed with simplicity, integrates the camera, microphone, and speakers into an all-in-one system, realizing distant collaboration at ease. Tom said that "For our daily stand-up meetings. It works the way we want. The first person to enter the room presses the touch panel to start the meeting. The rest connect, for example from a laptop or mobile phone. Very useful: the person who is speaking is automatically placed in the picture."



Customized Solution for the Cafeteria

For the cafeteria, where weekly meetings with the entire team are also held, camera coverage from multiple angles was necessary. Yealink's extra-large room solution is the perfect fit. MVC940 can get two camera images in one view, covering all blind spots so that everyone can see clearly. The solution can also be configured with different numbers of microphones, including ceiling mics, to ensure the best audio experience

A Tailored Solution with Quick Response and Thoughtful Service

Lydis, as the selected system integrator, quickly customized the most suitable Yealink solution for Tony's Chocolonely, from the selection of video equipment to the layout of the ceiling microphones. Lydis staff also performed a field test setup to test whether the system really met the client's wishes and requirements.



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