

## **2022** DEAL REGISTRATION INCENTIVE PROGRAM

L 1/1/2022-12/31/2022



| STANDARD DISCOUNT            |                | EXTRA DISCOUNT       |                     |   |                     | TOTAL DISCOUNT |     |       |
|------------------------------|----------------|----------------------|---------------------|---|---------------------|----------------|-----|-------|
| SIP/MP Phone/UC Headsets (A) |                | Wireless Headset (B) |                     | Special Industry (C)                    |                     | A+B            | A+C | A+B+C |
| QTY                          | Basic Discount | QTY                  | Additional Discount | Industry                                | Additional Discount | A+D            | A+0 | A+D+C |
| 30-200                       | 1%             | 1pcs and more        | 1%                  | EDU,Health-                             | 1%                  | 2%             | 2%  | 3%    |
| 201-500                      | 2%             | 3pcs and more        | 1%                  | care,Govern-                            | 2%                  | 3%             | 4%  | 5%    |
| 500+                         | 3%             | 10pcs and more       | 2%                  | ment,Non-profit<br>Organisation, Retail | 3%                  | 5%             | 6%  | 8%    |

**Register Now** 

- 1. Applicable Products : · Desktop Phone( T3/T4/T5Series) · Teams Phone (MP series) · Conference Phone · Dect Phone · UC headset (UH/BH/WH Series)
- 2. All the deals need to be approved on the Yealink ORS System. (ors.yealink.com)
- 3. Partners with special price support greater than 5% cannot enjoy this additional discount.



Yealink reserves the right of final interpretation of all the Yealink Programs .