

2023

ORDER DISCOUNT  
ON REGISTERED DEALS  
FOR US RESELLERS

Valid through 12/31/2023



## DISCOUNT FOR YEALINK MICROSOFT/ZOOM VIDEO DEVICES UP TO 9% OFF

Quantity	Discount off SMRP
5-9 units	2%
10-29 units	7%
≥30 units	9%

Note:

- Video device includes MVC/ZVC-series/Android bars/USB-conference room cameras/MeetingBoards and video accessories.
- Deal Registration Program and A20&A30 Promotion can be applied at the same time.

## DISCOUNT FOR YEALINK PHONES<sup>①</sup> UP TO 12% OFF


Quantity	Discount off SMRP	Additional discount for Zoom Phone <sup>②</sup>	Additional discount for Special Industries <sup>③</sup>	Additional discount with Wireless Headset
30-199units	1%	+2%	1%~3%	1%
200-499 units	2%			
≥500 units	6%			

Note:


- ① Partners with discount greater than 5% off reseller price are not applicable to this program.
- ② Yealink phones certified by Zoom. [Check the list >>](#)
- ③ Special industries include education, healthcare, government, non-profit organizations and retail.

## DISCOUNT FOR YEALINK HEADSETS UP TO 11% OFF


Quantity	Discount off SMRP
30-99 units	8%
≥100 units	11%



Bluetooth Headsets



DECT Headsets



USB Headsets